

Dear Neighbors,

The time had come for my elderly mother to move from her Palo Alto home she'd lived in for fifty years and move to an assisted living apartment. Getting the house sold fell to me, and I was dreading the experience. My days were already far too busy, but I felt a lot of anxiety for other reasons, too. Saying "goodbye" to the house I'd grown up in wasn't going to be easy.


It's impossible to say how grateful my mother and I feel that we turned to Juliana Lee. We picked her because she is rated #1. Juliana impressed my mother when she was selling the house next door to my mother's home. My mother's neighbors kept saying all these good things about Juliana.

They were all true! Juliana Lee is very nice, very efficient, and very dependable. When she says she'll do something, she does it. She paid attention to all the details and to any needs or wishes we had. She always responded to our phone calls right away.

The sale exceeded our greatest hopes! Juliana's way of doing business eliminated lots of stress and worry about selling the house. And the results were incredible. She sold the house in six days for terms far superior to what I've seen anyone else achieve, getting a price 6% above the list cost. I'd like to take lessons in negotiation from Juliana.

My mother's happy and so am I. Thanks to Juliana, all the hurdles are gone except for moving the furniture! I can't say enough good about Juliana Lee!

Sincerely,


Sandra Williams
Palo Alto, Ca