

were part of a bigger, international scene, not just a deal between her and us. It's exciting.

She's not too pushy, which is nice, but when she gets going, nothing stops her.

She is very savvy in her use of technology. You can always reach her by phone or email and if she's busy she gets right back to you. I also think that she has more employees helping her than other realtors and she delegates successfully to her team. She loves to try new things to see if they work.

I suppose the underlying factor which comes through in all our dealings is that she is passionate about her work. She really likes what she does and it shows. I think people like to work with people who enjoy what they are doing.

As I said, if we ever have any other real estate dealings in this area, there is no doubt in my mind that we will go straight to Juliana. Our three dealings with her have been so successful, why would we change?

Sincerely,

Lasse Bergmann

Lasse Bergmann
Software Programmer/Analyst
UCSF

Christina Aquilonius
Christina Aquilonius

Mathematics Instructor, Emerita
West Valley College, Saratoga

CC: Mr. Joe Brown

Silicon Valley President