

Ron and Beverly Rogge
780 East Meadow Drive
Palo Alto, CA
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April 2, 2005

Jane Bigelow
Real Estate Manager
Coldwell Banker
Los Altos, CA
jbigelow@cbnorcal.com

Dear Jane,

Our thanks to Juliana Lee for her excellent job in selling our home!

We chose Juliana as our realtor to sell our house because she had sold two properties across the street from us and we had heard of her reputation as a strong negotiator with many years of experience in real estate. We were not disappointed. Her knowledge of the real estate industry is most impressive and she was generous in sharing that information with us while using it to obtain the best sale on our home.

Juliana displayed the most important qualities of a good realtor: she was very aggressive in getting us the best price for the home and she was extremely persistent in following up at all times to make sure the process went as smoothly as possible. For her enthusiasm for her job and for her availability to us during the entire process, Juliana gets a "10" from us! Selling a home is a stressful process, but Juliana is a good communicator and she kept us informed at all stages about ways to prevent and solve potential problems.

We highly recommend Juliana's services to anyone who wants to get the best deal in buying or selling a property. Her years of experience have made her one of the best.

Sincerely,


Ron and Beverly Rogge

Cc: Juliana Lee